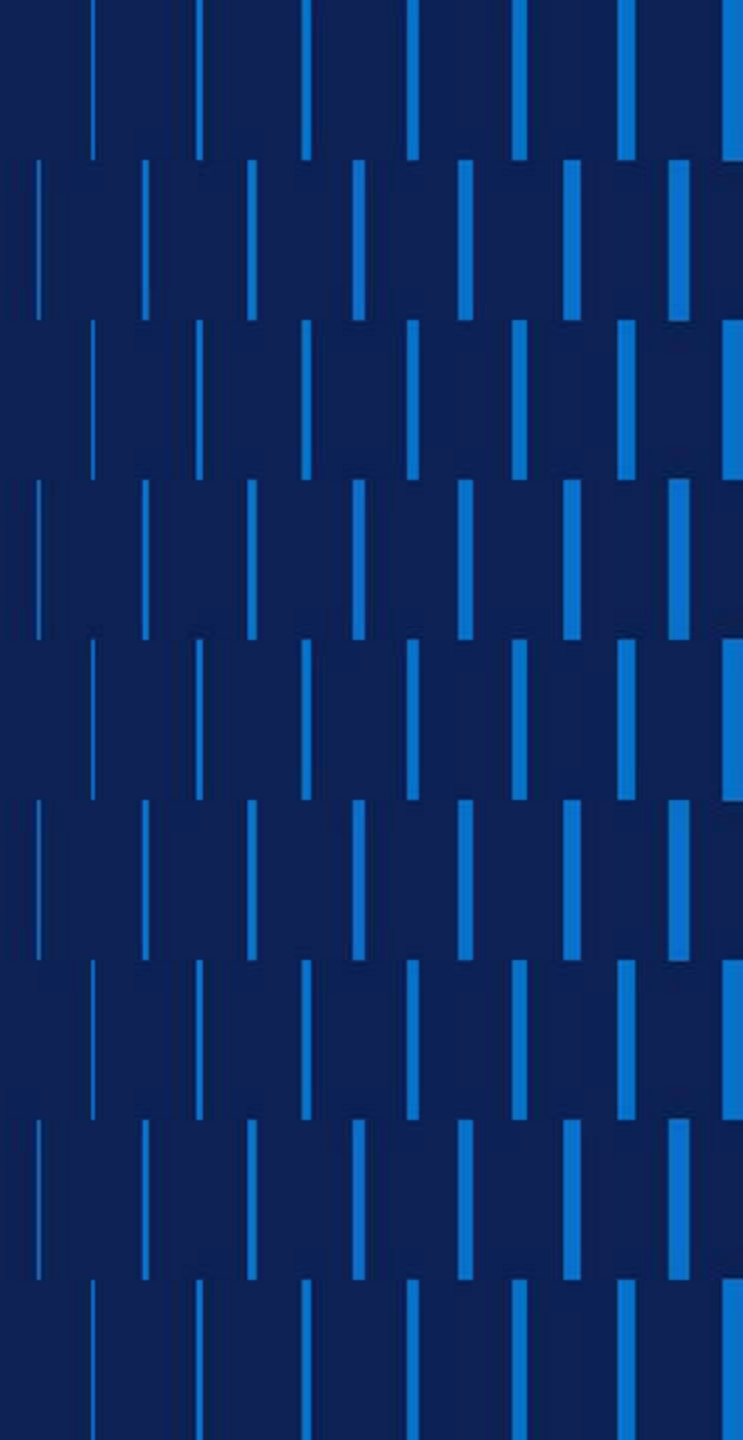


Smart Selection Storage Portfolio



EMEA
FY25Q4

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PARTNER PROGRAM

SMART SELECTION

Save time and money with Smart Selection!

Smart Selection is designed for fast and easy ordering of top-selling server and storage configurations.

**Top-selling
configurations easy
to quote and order**



Customizable popular offers.
With a few clicks, you have a
working configuration

**Competitive
pre-approved
prices**



Versus standard offer
configurations

**Deal
registration**



Associate your approved
deal registration to your
quote for best pre-approved
price on Smart Selection.

**Flexible
offers**



Upgrade your solution with
components, software and
services

**Additional
promotions**



Extra additional value

Storage portfolio



Storage Smart Selection - summary

Stand Alone Products

Entry Products

PowerVault Appliances

- Tape Drives
- ME5012
- ME5024

PowerVault Expansions

- MD2412
- MD2424
- ME412

MidRange Products

Unity XT Hybrid

- 380H
- 480H

Unity XT All Flash

- 380F
- 480F

PowerStore

- 500T
- 1200T

Appliances

- PowerProtect DD3300
- PowerProtect DD6400
- PowerProtect DM5500

Storage Bundles

PowerStore based

Better Together Bundle

- + DD6400
- + DM5500

Connectrix

- + Connectrix Switch B-Series
- + Connectrix Switch MDS

PowerVault based

- + Connectrix Switch B-Series
- + Connectrix Switch MDS



Dell PowerVault Tape/Others



Order Code	Protocol	Chassis	Capacity	Service	Recommended UpSells
PVLTO-7	LTO7 External Tape Backup	-	LTO Cleaning Tape 1 Pack	3Yr Basic Warranty NBD	
PVLTO-9	LTO9 External Tape Backup	-	Includes LTO Cleaning Tape, 1 Pack LTO-9 Tape Media, 1 Pack 1 x 12Gb HD-Mini to HD-Mini SAS Cable, 2M	3Yr Basic Warranty NBD	- LTO-9 Tape cartridge 5-Pack - LTO Cleaning Tape, 1-Pack
PVTL10000_LTO9	PV TL1000, 1U Tape Library, Single LTO9 SAS Drive (Incl cleaning tape cart)	-	Includes LTO-9 Tape Media, 1 Pack 1x 12Gb HD-Mini to HD-Mini SAS Cable, 4M	3Yr Basic Warranty NBD	- LTO-9 Tape cartridge 5-Pack - LTO Cleaning Tape, 1-Pack

- Substantially increasing the speed, capacity and bandwidth of LTO-9, significantly lowering your \$\$/GB cost of long term data retention and protection.
- Automate backups and save time with an affordable, high-density tape autoloader featuring a compact 1U design and remote management.
- An affordable NAS appliance harnessing the innovations with advance file-sharing SW to remain efficient and productive

Dell PowerVault ME5



Order Code	Protocol	Chassis	Capacity	Service	Expansion Possibilities	Recommended UpSells
ME5012SAS	SAS	ME5012 Dual controller 2RU w/12x3.5" disk slots	6x4TB HDD SAS ISE 12Gbps 6xHard Drive Filler 3.5in	3Yr ProSupport NBD Onsite	Add up to: 9x2RU expansion chassis Mix'n'match ME412 (12x3.5" slot) and/or ME424 (24x2.5" slot) or 3x5RU expansion chassis ME484 (84x3.5" slot) Maximum – 20RU	NL-SAS - 8TB,12TB,12 TB,16TB FIPS, 20TB
ME5012ISCSI	iSCSI		6x4TB HDD SAS ISE 12Gbps 6xHard Drive Filler 3.5in			10K SAS - 1.2TB ,2.4TB,2.4TB FIPS SSD – 960GB,1.92TB, 1.92TB, 3.84TB, 3.84TB FIPS, 7.68TB
ME5024AFA	iSCSI	ME5024 Dual controller 2RU w/24x2.5" disk slots	11.5TB Raw – 6x1.92TB SSD			10K SAS - 1.2TB ,2.4TB,2.4TB FIPS SSD – 960GB,1.92TB, 1.92TB, 3.84TB, 3.84TB FIPS, 7.68TB
ME5024SAS	SAS		4.8TB Raw - 2x2.4TB 10K SAS			
ME5024ISCSI	iSCSI		4.8TB Raw - 2x2.4TB 10K SAS			
ME5024FC	FC		4.8TB Raw - 2x2.4TB 10K SAS			
ME412_EBOD	12Gb SAS	PV ME412 12x3.5" Drives Chassis 2RU	96TB RAW Capacity 12x 8TB NLSAS	3Yr Basic Warranty NBD	-	4TB/8TB/12TB/16TB – NL-SAS 1.2TB/2.4TB – 10K SAS 900GB – 15K SAS 960GB/1.92TB/3.84TB - SSD

- The PowerVault ME5 is Dell's Next Gen Entry-Level storage starting with as little as 2 drives and growing to 336 drives, all within 20RU
- Enterprise Features at an Entry-Level Price
- Ideal for CCTV, HPC, Virtualization/VDI, SAN/DAS Exchange, ROBO, NoSQL Databases, Video Editing, OEM Solutions
- All-Inclusive Software – ADAPT (distributed RAID), IP&FC Replication, Snapshots, 3 Level Tiering and more!
- Flexibility from 0 to 100% Flash
- Fast & Powerful – New Intel processors with up to 640K IOPS with 12Gb SAS Backend
- Start small, grow large in affordable "Pay as you grow" increments leveraging industry-leading data protection technology – ADAPT protecting your data with elimination of hot spares; "You buy a drive, you use a drive."

Dell PowerVault MD/ME JBOD



Order Code	Protocol	Chassis	Capacity	Service	Recommended UpSells
PVMD142011T	12Gb SAS	PV MD1420 24x2.5" Drives Chassis 2RU	10.8TB RAW Capacity 6x 1.8TB 10K SAS	3Yr Basic Warranty NBD	1TB/2TB – NL-SAS 600GB/1.2TB/1.8TB/2.4TB – 10K SAS 300GB/600GB/900GB – 15K SAS 400GB/480GB/800GB/960GB/1.6TB/1.92TB/3.2TB/3.84TB - SSD
PVMD2412	SAS4	Dell PowerVault MD2412 with AC Power Supply	2 x 4TB HDD SAS 12Gbps 3.5in Hot-Plug	3Yr ProSupport NBD Onsite Service	NL-SAS - 8TB,12TB,12 TB,16TB FIPS, 20TB 10K SAS - 1.2TB ,2.4TB,2.4TB FIPS SSD – 960GB,1.92TB, 1.92TB, 3.84TB, 3.84TB FIPS, 7.68TB
PVMD2424		Dell PowerVault MD2424 with AC Power Supply	2 x 1.2TB HDD ISE SAS 12Gbps 2.5in Hot-Plug		NL-SAS – 4TB, 8TB,12TB,12 TB,16TB FIPS, 20TB 10K SAS - 1.2TB ,2.4TB,2.4TB FIPS SSD – 960GB,1.92TB, 1.92TB, 3.84TB, 3.84TB FIPS, 7.68TB

- Supercharge your software defined storage solutions, such as MS Storage spaces with the fastest JBOD SAS chassis possible; 2RU-12 slot, ready for the large capacity NL-SAS drives.
- Add density to your JBOD solution using the ME484 or expand your existing ME4012/ME4024/ME4084 with the ME484 as an EBOD*
- Create the necessary 12Gb SAS JBOD environment for SW defined storage solutions

Dell Unity XT Hybrid Array



GJ Structure name (DSC/DSA)	Order Code	Protocol	Chassis	Capacity	Service	Recommended UpSells
Smart Selection Unity XT Hybrid	Unity XT 380DPE - 3.37TBU - Config 1	FC/iSCSI	UNITY 380 2U DPE 25 X 2.5 SSD/HDD Chassis	6 x 600GB 10K SAS HDD & 2 x 400GB SSD, D4 SYSPACK (4x400GB)	3Yr ProSupport NBD Onsite	3yr or 5yr Pro Support Mission Critical 24/7 4HR response 1.2TB HDD and or 400GB SSD Perf & Capacity upgrades 400GB Fast Cache SSD Installation Services Optimize services –monthly/quarterly
	Unity XT 380DPE - 12.88TBU - Config 2	FC/iSCSI	UNITY 380 2U DPE 25 X 2.5 SSD/HDD Chassis	6 x 1.8TB 10K SAS HDD & 2 x 1.6TB SSD, D4 SYSPACK (4x1.6TB)		3yr or 5yr Pro Support Mission Critical 24/7 4HR response 1.8TB HDD and or 1.6TB SSD Perf & Capacity upgrades 400GB Fast Cache SSD Optimize services –monthly/quarterly
	Unity XT 480DPE - 3.23TBU - Config 1	FC/iSCSI	UNITY 480 2U DPE 25 X 2.5 SSD/HDD Chassis	6 x 600GB 10K SAS HDD & 2 x 400GB SSD, D4 SYSPACK (4x400GB)		3yr or 5yr Pro Support Mission Critical 24/7 4HR response 1.2TB HDD and or 400GB SSD Perf & Capacity upgrades 400GB Fast Cache SSD Installation Services Optimize services –monthly/quarterly
	Unity XT 480DPE - 12.74TBU - Config 2	FC/iSCSI	UNITY 480 2U DPE 25 X 2.5 SSD/HDD Chassis	6 x 1.8TB 10K SAS HDD & 2 x 1.6TB SSD (4x1.6TB)		3yr or 5yr Pro Support Mission Critical 24/7 4HR response 1.8TB HDD and or 1.6TB SSD Perf & Capacity upgrades 400GB Fast Cache SSD Installation Services Optimize services –monthly/quarterly

- Accelerate your workloads with All-Flash data storage
- Unified Storage of File, Block and Vvols
- Scale up to 16PB with Unity XT 880 or 880F
- Install in minutes, manage from the cloud

Note: For Smart Selection offerings that are available under the DSC ordering system, you will be required to quote per your country's operating unit and currency.

Dell Unity XT All Flash Array



GJ Structure name (DSC/DSA)	Order Code	Protocol	Chassis	Capacity	Service	Recommended UpSells
Smart Selection Unity XT All-Flash	Unity XT 380F - 27.15TBE - Config 1	FC/iSCSI	UNITY 380F 2U DPE 25 X 2.5 SSD Chassis	8 x 1.92TB SSD	3Yr ProSupport NBD Onsite	3yr or 5yr Pro Support Mission Critical 24/7 4HR response 1.92TB SSD Perf & Capacity upgrades Installation Services Optimize services –monthly/quarterly
	Unity XT 380F - 58.9TBE - Config 2	FC/iSCSI	UNITY 380F 2U DPE 25 X 2.5 SSD Chassis	8 x 3.84TB SSD		3yr or 5yr Pro Support Mission Critical 24/7 4HR response 3.84TB SSD Perf & Capacity upgrades Installation Services Optimize services –monthly/quarterly
	Unity XT 380F - 111TBE - Config 3	FC/iSCSI	UNITY 380F 2U DPE 25 X 2.5 SSD Chassis	8 x 7.68TB SSD		3yr or 5yr Pro Support Mission Critical 24/7 4HR response 7.68TB SSD Perf & Capacity upgrades Installation Services Optimize services –monthly/quarterly
	Unity XT 480F - 26.52TBE - Config 1	FC/iSCSI	UNITY 480F 2U DPE 25 X 2.5 SSD Chassis	8 x 1.92TB SSD		3yr or 5yr Pro Support Mission Critical 24/7 4HR response 1.92TB SSD Perf & Capacity upgrades Installation Services Optimize services –monthly/quarterly
	Unity XT 480F - 58.26TBE - Config 2	FC/iSCSI	UNITY 480F 2U DPE 25 X 2.5 SSD Chassis	8 x 3.84TB SSD		3yr or 5yr Pro Support Mission Critical 24/7 4HR response 3.84TB SSD Perf & Capacity upgrades Installation Services Optimize services –monthly/quarterly

- Accelerate your workloads with All-Flash data storage
- Unified Storage of File, Block and Vvols
- Scale up to 16PB with Unity XT 880 or 880F
- Install in minutes, manage from the cloud

Note: For Smart Selection offerings that are available under the DSC ordering system, you will be required to quote per your country's operating unit and currency

Dell PowerStore Gen2



GJ Structure name (DSC/DSA)	Order Code	Protocol	Chassis	Capacity	Service	Recommended UpSells
Smart Selection PowerStore Gen2	PowerStore 500T - 34.97TBe - 6 drives	iSCSI / FC / NVMe-FC/NVMe-TCP	2U 25 x 2.5" NVMe Chassis	6 x 1.92TB NVMe SSD	3Yr ProSupport NBD Onsite Service	- Capacity Upgrades with 1.92TB, 3.84TB, 7.68TB, and 15.36TB NVMe SSDs - Additional I/O Module for added connectivity 25GbE and FC32 Protocols 3yr or 5yr Pro Support and ProSupport Plus 4Hr Mission Critical Service - Deployment Services - Anytime Upgrade Program - Optimize services – monthly/quarterly
	PowerStore 500T - 70.05TBe - 10 drives	iSCSI / FC / NVMe-FC/NVMe-TCP	2U 25 x 2.5" NVMe Chassis	10 x 1.92TB NVMe SSD		
	PowerStore 500T – 141.19TBe – 10 drives	iSCSI / FC / NVMe-FC/NVMe-TCP	2U 25 x 2.5" NVMe Chassis	10 x 3.84TB NVMe SSD		
	PowerStore 500T – 283.93TBe – 6 drives	iSCSI / FC / NVMe-FC/NVMe-TCP	2U 25 x 2.5" NVMe Chassis	6 x 15.36TB NVME SSD		
	PowerStore 1200T – 69.83TBe - 10 Drives	iSCSI / FC / NVMe FC / NVMe TCP	2U 21 x 2.5" NVMe, 2 x NVRAM Chassis	10 x 1.92TB NVMe SSD	3Yr ProSupport NBD Onsite Service ProDeploy Deployment Services	
	PowerStore 1200T – 140.97TBe - 10 Drives	iSCSI / FC / NVMe FC / NVMe TCP	2U 21 x 2.5" NVMe, 2 x NVRAM Chassis	10 x 3.84TB NVMe SSD		
	PowerStore 3200Q – 582 TBe - 11 Drives	iSCSI / FC / NVMe FC / NVMe TCP	2U 21 x 2.5" NVMe	11 x 15.36TB NVMe QLC SSD		

- Simplified storage solutions with a container-based architecture, advanced storage technologies and intelligent automation.
- Any workload – single architecture for physical, virtual, and container-based apps and databases.
- Performance-optimized – end-to-end NVMe design
- Scale up and scale out – independently add capacity or processing power with clustering.
- Note: For Smart Selection offerings that are available under the DSC ordering system, you will be required to quote per your country's operating unit and currency.

Dell Data Protection Solution PowerProtect DD6400



GJ Structure name (DSC/DSA)	Order Code	Protocol	Chassis	Capacity	Service	Recommended UpSells (APOS)
Smart Selection Data Domain 6400	Data Domain 6400-24TB Scalable up to 104TB	Data Domain	2Power Supply Unit, 4 x 10 GbE ports 10Base-T (Additional Optical NIC and FC available)	- 24TB usable capacity (approx. 500TB Max logical Capacity can be stored)* - 25TB usable capacity of Cloud Tier for Long Term Retention (approx. 1000TB Max logical Capacity can be stored)* - Cyber Recovery Vault Function enabled - All-In-One License bundle - Replication - Retention Lock - BOOST	3Yr ProSupport NBD On-Site Service	- Pro-Deploy Services (Deployment Services highly recommended from Partner/Dell) - Upgradable APOS Data Domain 6400 from 24TB to 104TB (with 8TB increments and added shelf capacities) - Other & Additional I/O interfaces available

- The #1 purpose-built backup appliance, Data Domain is designed for the modern software-defined data center and is the only architecture capable of natively tiering deduplicated data to any cloud. From the largest Fortune 100 organizations to small startups, Data Domain offers simplicity and efficiency combined with high reliability.
- DD series enables your organization to protect, manage and recover data at scale. As the next generation of Dell Data Domain appliances, DD series sets the bar for efficient data management from edge to core to cloud and includes the ecosystem support and comprehensive data protection that customers have come to appreciate from Data Domain.
- DD series is the preferred target appliance for Dell PowerProtect Data Manager and will also support Data Protection Suite enhancements along with many other third-party backup applications and software.
- Typically 65:1 data reduction with DD6400, DD6900, DD9400, and DD9900**
- <https://www.dell.com/en-us/dt/data-protection/powerprotect-backup-dd-appliances/powerprotect-dd-backup-appliances.htm#scroll=off>

Dell Data Protection Solution PowerProtect DM5500



GJ Structure name (DSC/DSA)	Order Code	Protocol	Chassis	Capacity	Warranty	Possible Workloads	Recommended UpSells
Smart Selection PowerProtect DM5500	DM5500 Appliance + Software	PowerProtect DM5500 (All-In-One) Integrated Appliance	2Power Supply Unit, Built in Networking 8 x 10GbE RJ45 Default (Alternative Optical 10GbE & 25GbE connections available)	Flexible capacity sizes available From 12TBu to 96TBu (The 12TBu Capacity can store roughly 600TB of storable backup data) ENABLED - 2:1 Cloud Tier Entitlement - Transparent SnapShots Vmware - Kubernetes Support - Immutability built in - Replication to DM5500 - Reporting, & Analytics - Instant Access & Recovery - Best in class Deduplication - 10:1 BETB Cloud Snapshot Manager entitlement	3Yr Pro-Support Next Business Day included	• Best VMWare Integration • Databases & Applications • Remote Office • HCI VXRail integration • Operating Systems • OS localization (Eng, Fre, ger, Ita) • And Many More....	• Upgrades available for the DM5500 Appliance SW at normal BTO pricing • 12TB license Increments from 12TB to 96TB. • (Future release 2H FY) Shelf Capacity upgrades from 96TBu to 256TBu • Pro-Deploy from Dell or Partner available (Not Included but strongly recommend) • Pro-Support from Dell or Partner Available

- Simplify modern data protection
- Modern. Secure. Simple. It's never been easier to keep your organization's data protected than with the Dell PowerProtect Data Manager Appliance. Easy to configure and manage and provides a unified user experience and automates discovery and protection of databases, VMs, file systems and Kubernetes containers.
- Orchestrate protection directly through an intuitive interface and secure data with the latest capabilities for operational and cyber resilience. Empower data owners to perform self-service backup and restore operations from their native applications with central governance and oversight.
- Be confident that your data is protected and available with the simplified experience of PowerProtect Data Manager Appliance.
- Dell PowerProtect Data Manager Appliance

Dell Data Protection Solution PowerProtect Data Manager (PPDM)

Essentials Data Protection Software for On-Prem Software Defined & Off-Prem Cloud Deployments

Order Code	Protocol	Capacity	Default enabled Functionality	Service	Recommended UpSells
PPDM_ESSENTIALS_2S	New "PowerProtect Data Manager Essentials" (PPDM Essentials)	2 Socket License perpetual (not fixed configuration. Smart Selection flexible up to 50 Sockets)	PowerProtect Cyber Recovery Vault vRealize Integration -PowerProtect Database Agent 4TB -PowerProtect Microsoft Agent -PowerProtect Oracle RMAN Agent -PowerProtect Storage Direct -vProtect "Other hypervisors" -2TB PowerProtect DD Virtual Edition -2TB Cloud Tier -20 Cloud Snapshot Manager -RecoverPoint for VMs	3yr Pro-support 4H Mission Critical	- Capacity Upgrades available through APOS - Partner Deploy services & Partner Pro-Support available for selection New Functionality released Quarterly Internal link PowerProtect Data Manager External Link PowerProtect Data Manager
PPDM_ESSENTIALS_4TB	New "PowerProtect Data Manager Essentials" (PPDM Essentials)	4TB FETB Capacity perpetual (not fixed configuration. Smart Selection flexible up to 50TB)	PowerProtect Cyber Recovery vRealize Integration 4TB Cloud Disaster Recovery 4TB PowerProtect Database Agent 4TB PowerProtect Microsoft Agent 4TB PowerProtect Oracle RMAN Agent 4TB PowerProtect Storage Direct 4TB vProtect "Other hypervisors" 4TB PowerProtect DD Virtual Edition 4TB Cloud Tier 4TB Granular Recovery for Microsoft 40VMs RecoverPoint for VMs	3yr Pro-support 4H Mission Critical	- Capacity Upgrades available through APOS - Partner Deploy services & Partner Pro-Support available for selection New Functionality released Quarterly Internal link PowerProtect Data Manager External Link PowerProtect Data Manager



- Next Generation Software Platform for Modern & Cloud Data Protection Workloads
- Protect data and deliver governance control for modern cloud workloads across your evolving physical, virtual and cloud environments. Address ever-changing growth and IT complexity by leveraging Dell's software defined data protection platform. PowerProtect Data Manager delivers next generation data protection that enables faster IT transformation, while giving you the assurance that you can easily safeguard and quickly unlock your data's value.
- <https://www.delltechnologies.com/en-us/data-protection/powerprotect-data-manager.htm>

Dell Data Protection Suite (DPS4VM)

A comprehensive software bundle with backup, recovery, and management tools, providing security, flexibility, performance, and a consistent experience wherever your data resides (on-prem, cloud, multi-cloud, and hybrid models).

Order Code	Protocol	Capacity	Default enabled Functionality	Service	Recommended UpSells
DPS4VM_SB	Data Protection Suite Socket 12Mo PP SU Tier 1 12 Month	Socket Based: Flexible configuration with starting point of 2 Sockets to a maximum of 50 Sockets	vRealize DPA CB DDvD Enablers SU=IA CloudBoost SU=IA DPA Federated Reporting SU=IA NetWorker Virtual Edition SU=IA PowerProtect Cyber Recovery SU=IC PowerProtect Storage Direct DD vD SU=IA, vCloud Director DP Extension SU=IA, Avamar SU=CA Data Protection Advisor SU=CA EMC Granular Recovery Microsoft MID SU=CA, PowerProtect Storage Direct for PMAX SU=CA, PowerProtect Storage Direct for XIO SU=CA vProtect SU=CA, PowerProtect Database Agent SU=CA, PowerProtect Microsoft Agent SU=CA, PowerProtect Oracle RMAN Agent SU=CA, Cloud Disaster Recovery SU=CC, PowerProtect Storage Direct for VMAX SU=CA, NetWorker SU=CA, Data Protection Central SU=CA Avamar VE SU=CA Socket Based: RecoverPoint for VMs SU=IA Capacity Based: RecoverPoint for VMs SU=IB	ProSupport Data Protection Suite Sub Sftwr Spt-Maint, 12 Month(s)	• ProSupport
DPS4VM_TB	Data Protection Suite Tier 1 12Mo PP SU	Capacity Based (FETB): Flexible configuration with starting point of 4TB to maximum of 50TB		ProSupport Data Protection Suite Sub Sftwr Spt-Maint, 12 Month(s)	• ProSupport

- This is an excellent opportunity for current DPS4VM customers to transition to this bundle offering. It allows them to unlock the full value of the Data Protection Suite, including entitlements and upgrade paths.
- Valid replacement for the original DPS4VM that is EOL
- [Data Protection Suite product page](#)

Storage bundles



Better Together Bundle – PowerStore + DataDomain 6400

GJ Structure name (DSC/DSA): **PROMO EMEA Smart Selection Better Together Bundle PowerStore + DD6400**

PowerStore 500T – 10 x 1.92TB NVMe SSD;
70.05TBE, 3Yr ProSupport NBD ProDeploy

PowerStore 500T – 10 x 3.84TB NVMe SSD;
141.19TBE, 3Yr ProSupport NBD ProDeploy

PowerStore 1200T – 10 x 1.92TB NVMe SSD;
69.83TBE, 3Yr ProSupport NBD ProDeploy

PowerStore 1200T – 10 x 3.84TB NVMe SSD;
140.97TBE, 3Yr ProSupport NBD

PowerStore

Data
Domain

Data Domain 6400-24TB
(scalable up to 104TB)

24TB usable capacity (approx. 500TB Max
logical Capacity can be stored)

25TB usable capacity of Cloud Tier for Long Term
Retention (approx. 1000TB Max logical Capacity
can be stored)

The newest **PowerStore** release delivers over 120 additional software features, plus an end-to-end Gen 2 platform refresh.

The combined impact of PowerStoreOS enhancements and the Gen 2 controller upgrade enables a significant performance increase.

- Up to **50%** faster mixed workload performance
- Up to **70%** faster writes
- Up to **66%** increase in maximum effective capacity

Cloud Cyber Recovery Vault Enabled Can serve any Data Protection Archive Software Solution All Software licenses already bundled in from Boost to NAS to Replication, Encryption, & Retention Lock.

DD series enables your organization to **protect, manage and recover data at scale**. As the next generation of Dell Data Domain appliances, DD series sets the bar for efficient data management from edge to core to cloud and includes the ecosystem support and comprehensive data protection that customers have come to appreciate from Data Domain.

Better Together Bundle – PowerStore + DataManager 5500

GJ Structure name (DSC/DSA): **PROMO EMEA Smart Selection Better Together Bundle PowerStore + DM5500**

PowerStore 500T – 10 x 1.92TB NVMe SSD;
70.05TBE, 3Yr ProSupport NBD ProDeploy

PowerStore 500T – 10 x 3.84TB NVMe SSD;
141.19TBE, 3Yr ProSupport NBD ProDeploy

PowerStore 1200T – 10 x 1.92TB NVMe SSD;
69.83TBE, 3Yr ProSupport NBD ProDeploy

PowerStore 1200T – 10 x 3.84TB NVMe SSD;
140.97TBE, 3Yr ProSupport NBD

PowerStore

The newest **PowerStore** release delivers over 120 additional software features, plus an end-to-end Gen 2 platform refresh.

The combined impact of PowerStoreOS enhancements and the Gen 2 controller upgrade enables a significant performance increase.

- Up to **50%** faster mixed workload performance
- Up to **70%** faster writes
- Up to **66%** increase in maximum effective capacity

DELLTechnologies
PARTNER PROGRAM

Data
Manager

Data Manager 5500-12TB
(scalable up to 96TB)

1 x DM5500 1.92TB SSD SAS; 10 x DM5500
12TB SAS HDD, Broadcom 57416 Dual Port
Mezz Card

Intel X710 Quad Port 10GbE BASE-T
Adapter; 3Yr ProSupport NBD

Engineered to deliver exceptional performance, this cutting-edge device combines advanced technology with user-friendly features, ensuring your data remains safeguarded at all times. Your data deserves the utmost protection, and the **Dell PowerProtect DM5500** delivers precisely that.

Provides:

- Industry-leading de-duplication
- Data protection solutions
- Multi cloud capabilities

Supports:

Large ecosystems of traditional and modern workloads (replication, instant access and restore, disaster recovery and more...)

Dell PowerStore Gen2 + Connectrix B-series

GJ Structure name (DSC/DSA): **Smart Selection PowerStore Gen2 + Connectrix**

PowerStore 500T – 6 x 1.92TB NVMe SSD;
34.97TBE, 3Yr ProSupport NBD ProDeploy

PowerStore 500T – 10 x 1.92TB NVMe SSD;
70.05TBE, 3Yr ProSupport NBD ProDeploy

PowerStore 1200T – 10 x 1.92TB NVMe SSD;
69.83TBE, 3Yr ProSupport NBD ProDeploy

PowerStore 1200T – 10 x 3.84TB NVMe SSD;
140.97TBE, 3Yr ProSupport NBD

PowerStore

Connectrix
DS-6610B-L

8 ports (upgrade to 24)
SFPs included

Extended Limited Lifetime
Warranty 10 Years

8P/24P switch w/rear-to-front airflow
(incl 8x32Gb SFPs and **rack mount kit**)

The newest **PowerStore** release delivers over 120 additional software features, plus an end-to-end Gen 2 platform refresh.

The combined impact of PowerStoreOS enhancements and the Gen 2 controller upgrade enables a significant performance increase.

- Up to **50%** faster mixed workload performance
- Up to **70%** faster writes
- Up to **66%** increase in maximum effective capacity

DS-6610B-L was designed to support the SAN requirements of **small-to-medium-sized environments**, the Connectrix DS-6610B-L is a 24-port switch that offers **high performance and economy**. 8-port base is populated with 32Gb/s SFPs with upsell option for 16Gb/s or 32Gb/s POD kits. The ports on demand (PoD) kits allow **expansion in 8-port** increments. In addition, the DS-6610B-L is sold with a Limited Lifetime Warranty. The Limited Lifetime Warranty remains in effect until the end of support life for the DS-6610B-L -switch.

Dell PowerStore Gen2 + Connectrix MDS

GJ Structure name (DSC/DSA): **Smart Selection PowerStore Gen2 + Connectrix**

PowerStore 500T – 6 x 1.92TB NVMe SSD;
34.97TBE, 3Yr ProSupport NBD ProDeploy

PowerStore 500T – 10 x 1.92TB NVMe SSD;
70.05TBE, 3Yr ProSupport NBD ProDeploy

PowerStore 1200T – 10 x 1.92TB NVMe SSD;
69.83TBE, 3Yr ProSupport NBD ProDeploy

PowerStore 1200T – 10 x 3.84TB NVMe SSD;
140.97TBE, 3Yr ProSupport NBD

PowerStore

Connectrix
MDS – 9132T
(Cisco)

8 Ports/32 Ports

3Yr ProSupport Next Business Day

32Gb FC Switch with PSE airflow
(1 PSU + 2 Fans, 8x32Gb SFPs included)

The newest **PowerStore** release delivers over 120 additional software features, plus an **end-to-end** Gen 2 platform refresh.

The combined impact of PowerStoreOS enhancements and the Gen 2 **controller upgrade** enables a significant **performance increase**.

- Up to **50%** faster mixed **workload performance**
 - Up to 70% faster writes
- Up to **66%** increase in maximum **effective** capacity

MDS 9132T 32-Gbps 32-Port Fibre Channel Switch provides **high-speed Fibre Channel** connectivity from the server rack to the SAN core. It empowers **small, midsize, and large enterprises** that are rapidly deploying **cloud-scale** applications using extremely dense **virtualized** servers, providing the dual benefits of greater bandwidth and consolidation.

PowerVault ME5 + Connectrix B-series

GJ Structure name (DSC/DSA): **Smart Selection PowerVault ME5 + Connectrix**

ME5024FC2a – 2 x 2.4TB HDD SAS; 32GB FC; 2 x FC 16GB SFP; 3Yr PS NBD

PowerVault

PowerVault ME5 supports many types of workloads including HPC, databases, VDI, safety and security, select Edge use cases and more. PowerVault ME5 is fully supported by **CloudIQ AIOPs** software at no extra cost with Dell ProSupport.

Connectrix
DS-6610B-L

8 ports (upgrade to 24) SFPs included

Extended Limited Lifetime Warranty 10 Years

8P/24P switch w/rear-to-front airflow (incl 8x32Gb SFPs and **rack mount kit**)

DS-6610B-L was designed to support the SAN requirements of **small-to-medium-sized environments**, the Connectrix DS-6610B-L is a 24-port switch that offers **high performance and economy**. 8-port base is populated with 32Gb/s SFPs with upsell option for 16Gb/s or 32Gb/s POD kits. The ports on demand (PoD) kits allow **expansion in 8-port** increments. In addition, the DS-6610B-L is sold with a Limited Lifetime Warranty. The Limited Lifetime Warranty remains in effect until the end of support life for the DS-6610B-L -switch.

PowerVault ME5 + Connectrix MDS

GJ Structure name (DSC/DSA): **Smart Selection PowerVault ME5 + Connectrix**

ME5024FC2a– 2 x 2.4TB HDD SAS; 32GB FC;
2 x FC 16GB SFP; 3Yr PS NBD

PowerVault

PowerVault ME5 supports many types of workloads including HPC, databases, VDI, safety and security, select Edge use cases and more. PowerVault ME5 is fully supported by **CloudIQ AIOPs** software at no extra cost with Dell ProSupport.

Connectrix
MDS – 9132T
(Cisco)

8 Ports/32 Ports

3Yr ProSupport Next Business Day

32Gb FC Switch with PSE airflow
(1 PSU + 2 Fans, 8x32Gb SFPs included)

MDS 9132T 32-Gbps 32-Port Fibre Channel Switch provides **high-speed Fibre Channel** connectivity from the server rack to the SAN core. It empowers **small, midsize, and large enterprises** that are rapidly deploying **cloud-scale** applications using extremely dense **virtualized** servers, providing the dual benefits of greater bandwidth and consolidation.

Dell Financial Services



Accelerating Digital Transformation is a key priority for every business today.

There is no technology changing faster than storage. The data needs of an organization is all-encompassing and EVERYTHING relies on accessing and protecting it. Data backup, disaster recovery, cloud management, storage size; all are evolving at a dizzying pace.



Migrate your
storage with
peace of mind

No payment for 6 months
6 months free maintenance

By adding a cost-free 6 months 'bridge' between the migration from old to new environments, you avoid the double maintenance costs normally associated with running both environments in parallel during the migration phase – so a 36-month lease becomes 42 months for the cost of 36. This enables a company to take advantage of the technology they need, with complete maintenance cover, with no extra charge for 6 additional months. This program is also available over four or five-year terms and includes the flexibility to add upgrades at any time.

Speak with your Dell Technologies account manager about the 006 program today
also visit [Dell Technologies Payment Solutions online](#)

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